

## The Resources for your Success.....

START is the leading Channel Partner support organization in North America

### What can Start do for you

- Capacity and Skill Augmentation
  - We provide burst capacity and specialist skill
  - We maintain and retain your bench, without the cost!
- Training and Education
  - Training services focused on training your teams and expanding your skills
- Consulting Capacity Creation – C3
  - A new and unique approach to helping you expand you consulting ranks with out breaking the bank
- Channel friendly model
  - We do not sell software or solutions
  - We do not sell our services direct to end customers – non-competitive
- Quality and Dependability
  - Start Team Members are on our payroll
  - Highly reference-able customer base

### Start Locations

#### USA

Tucson, Arizona

Contact-info:

[Start-usa@thestartteam.com](mailto:Start-usa@thestartteam.com)

Tel : +1 520 647 7326

#### CANADA

Burlington, Ontario

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[Start-canada@thestartteam.com](mailto:Start-canada@thestartteam.com)

Tel : +1 905 667 0636



Capacity Augmentation	Training and Education	Capacity Creation
<ul style="list-style-type: none"> <li>•Pre sales and Post sales consultants</li> <li>•Dynamics AX and NAV</li> <li>•Highly experienced ERP professional</li> <li>•All North American based and experienced</li> <li>•Many different industry verticals</li> <li>•Many IBI, ISV and OEM product skills</li> </ul>	<ul style="list-style-type: none"> <li>•We provide specialized education services focused on training consultants – not end users.</li> <li>•Application implementation boot camps for your new hires</li> <li>•Sure Step Methodology training for you project managers</li> <li>•Implementation scoping, sizing and proposal creation training for practice leads</li> </ul>	<ul style="list-style-type: none"> <li>•We recruit, hire, train and deploy new additions to your consulting ranks on your behalf</li> <li>•This services is paid for over time allowing you to minimize the cash flow and P&amp;L impact of expanding your team.</li> </ul>

- Highly reference-able customer base – Channel Partners just like you!
- We help partners crossing over from one application to another
- We help new partners enter the Dynamics arena with out having to re-skill their entire team on day one
- We help smaller boutique firms demonstrate expanded delivery capacity
- We help larger firms provide burst capacity and specialist skills